

## **SWC# 424 – Motorola Radio Equipment and Services**

**Contractor:** Motorola Solutions, Inc.

**Contract Period:** Start: March 15, 2020 Expiration: March 14, 2025

**Summary/Background Information:** The State has restructured its Supply Base in order to support the three most important Radio Equipment suppliers used by the State and Local Governments. Instead of the nine suppliers contracted under the old radio contract SWC 418 we have established two SWC's; SWC 423 to cover the products and services of JVCKenwood and BK Technologies. The JVCKenwood and BK Tech contracts are under the overall Naspo Participating Addendum to contract 06913 Public Safety Radio Equipment and SWC 424 which is a State of Tennessee contract dedicated to Motorola Solutions Products and Services. All radio contracts are catalog based.

### **Contracts and Catalog Access: Contract Numbers;**

#### **Motorola Solutions, Inc. Contract # 65725**

[https://sso.edison.tn.gov/psp/paprd/SUPPLIER/ERP/c/TN\\_PUBLIC\\_SUPPLIER.TN\\_ACTIVE\\_SWC\\_CM.P.GBL?Page=TN\\_ACTIVE\\_SWC&Action=U&ExactKeys=Y&TargetFrameName=None](https://sso.edison.tn.gov/psp/paprd/SUPPLIER/ERP/c/TN_PUBLIC_SUPPLIER.TN_ACTIVE_SWC_CM.P.GBL?Page=TN_ACTIVE_SWC&Action=U&ExactKeys=Y&TargetFrameName=None)

The above link is to the list of Statewide Contracts. Look down the list until you find contract Statewide Contract Number 424 and click on the folder icon in the far right column. Click on the folder and the contract will appear (Edison Contract Number ending in 65725; click on the Contract Documents folder and you see the Contract Documents icon, click on it, and you will have access to the contract, specifications, and catalog.

### **State Contact Information**

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**Contractor Contact:**

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**Dealer Network**

- **Critical Tech Solutions (CTS)** 2948 Middlebrook Pike, Knoxville, TN : Contact: Mark Dorn, 865-202-6603, Email: [mark@criticalts.com](mailto:mark@criticalts.com)
- **Metro Communications, LLC**, 1210 Elm St Knoxville, TN: Contact: Jimmy Hayes, 865-546-0311, Email: [jimmy.hayes@metrocomm2way.com](mailto:jimmy.hayes@metrocomm2way.com)
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- **Nashville Communications**: 330 Plus Park Blvd Nashville, TN: Contact: Lance Marrow, 615-255-5670; Email: [lanec@nashvillecomm.com](mailto:lanec@nashvillecomm.com)
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- **Gemini Communications**: 318 Baker ST, Murfreesboro, TN: Contact: Jim Lowe; 615-895-5956; Email: [Jim\\_Lowe@bellsouth.net](mailto:Jim_Lowe@bellsouth.net)
- **Integrated Communication, Inc.**: 335 Bellevue ST Jackson, TN; Contact: John Atkinson, 731-427-9851, Email: [John.atkinson@iciwireless.com](mailto:John.atkinson@iciwireless.com)

**Use of Third Party Resellers**

**State Agencies**

1. The provisions of the contracts do not permit direct transactions or establishment of a legal obligation with the contracted parties resellers by State Agencies. Although the contracted party may have their reseller network

perform work, such as, warranty, on-site installation, repair or other activities for the contracted party. This work must be the result of a transaction initiated between the State and the Contracted Party (Contractor) where the Contracted Party incurs a legal obligation pursuant to the Terms and Conditions of the Contract. Examples of the transactions to the Contracted Party are, but not limited to: Issuance of a Purchase Order for Goods and or Services, Performance/Response to a Warranty Claim, Issuance and response to a Return Material Authorization, and Performance of Maintenance/Repair services that have been purchased and Premium Service Plans.

2. It is incumbent upon the Contracted Party to be the entity that receives requests for quotes, receives purchase orders from the State, be responsible for the shipment of purchased goods, be the party to submit invoices to the State and, in turn, be the recipient of payment for all goods and services provided. The State will not issue Purchase Orders to, nor pay for contracted goods and services to any third party that may perform any services, on behalf of the contracted party, that are covered by this Statewide Contract.

**Local entities and other authorized users**

1. Local Governments and other entities identified at the beginning of this Special Instruction document are encouraged to use the contracts and all templates, requirements for vendor performance (Key Performance Indicators and Reporting), and any other information contained in the Catalog.
2. Local entities should contact the Contracted Vendors with respect to how the Contracted Vendor wants to conduct business transactions.
3. The State requires, of the State Contracted Vendors, to report all sales to Local Government entities making use of the State contract.